

Campus Placement Drive 12th June, 2026

Address: For Nandini International, Work Exchange, 148, Best Business Park, Netaji Subhash Palace, Pitampura, New Delhi 110034



RANK **1** **nirf**
Under OU Category



CAMPUS
PLACEMENT CELL,
IGNOU

PLACEMENT DRIVE

Build Your Career. Grow With Industry Leaders.

BUSINESS DEVELOPMENT EXECUTIVE (BDE)

SALES & BUSINESS DEVELOPMENT



MULTIPLE OPENINGS

FRESHERS & EXPERIENCED (0-2 YEARS)



FOR IGNOU
STUDENTS &
ALUMNI ONLY



DATE

Friday,
12 June, 2026



TIME

11:00 AM
Onwards



VENUE

Work Exchange 148,
Best Business Park,
Netaji Subhash Palace,
Pitampura, New Delhi,
Delhi - 110034

Nearest Metro Station:
Netaji Subhash Palace



JOB LOCATION

West Delhi
South Delhi
Noida
Ghaziabad

ABOUT THE COMPANY



Nandini International is a growing food distribution and business development organization engaged in sales, market expansion, distributor management, and relationship building across Delhi NCR. The company works closely with distributors, wholesalers, retailers, hotels, restaurants, cafés, and institutional customers while continuously expanding its business network.

www.sensafoods.co.in

ROLE OVERVIEW



**Business Development
Executive (BDE)**

- ✓ Distributor Relationship Management
- ✓ Primary & Secondary Sales Handling
- ✓ Business Development & Market Expansion
- ✓ Opening New Business Partnerships
- ✓ Outstanding Payment Coordination
- ✓ Product Approvals with Hotels & Restaurants
- ✓ Sales Target Achievement
- ✓ Supply Follow-up & Customer Coordination

WHO CAN APPLY?

- ✓ IGNOU Students & Alumni
- ✓ Any Graduate (All Disciplines)
- ✓ Freshers & Experienced Candidates
- ✓ Excellent Communication Skills
- ✓ Strong Negotiation & Relationship Building Skills
- ✓ Active Listening & Persuasion Skills
- ✓ Target-Oriented Professionals

COMPENSATION & BENEFITS



In-Hand Salary
₹ 20,000 - ₹ 25,000
per month



Travel Allowance
₹ 6,000 - ₹ 7,000



Performance Incentives
₹ 3,000 - ₹ 5,000

- ★ Career Growth Opportunities
- ★ Performance-Based Appraisals & Promotions
- ★ Dynamic & Supportive Work Environment

BENEFITS



Industry Exposure
Sales & Business
Development Experience



Learning &
Professional Development



Continuous Mentorship
& Guidance



Opportunities for
Career Advancement

SELECTION PROCESS

1



Personality
Questionnaire

2



Group
Discussion

3



Personal
Interview

SCAN TO REGISTER



Updated
Resume
(2 Copies)



Educational
Certificates



Government
ID Proof



Sports
Certificates
(If Any)



IGNOU
ID Card



Passport Size
Photographs

TAKE THE NEXT STEP IN YOUR CAREER WITH **NANDINI INTERNATIONAL!**



CAMPUS PLACEMENT CELL, IGNOU