## B. B. A. (SERVICES MANAGEMENT) (BBASM)

## Term-End Examination December, 2024

December, 2024		
BSMA-006: RESEARCH PROCESS		
Time:	2 Hours	Maximum Marks : 50
<b>Note</b> : Attempt all the questions.		
	swer <b>all</b> the questions eark.	e. Each question carries
Fill in the blanks:		
(a)	Research is a car for new facts.	reful process-oriented.
(b)	Data collection met two types-primary a	chods are classified in
(c)	In random sampling	g each member of the

population has ...... chance to be chosen.

- (d) A good questionnaire begins with the ....... of the research.
- (e) The ..... section of a report generally builds a background of the study.

## State whether True or False:

- (f) Survey method can be online and face to face.
- (g) The only drawback with ratio scale is that it doesn't have the true zero value.
- (h) Focus groups are generally drawn out of convenience sampling.
- (i) Protection of anonymity and confidentiality of research participants is an important aspect of research ethics.
- (j) Ethics generally define freedom and an unacceptable norm followed by researcher's fraternity.

## D-3196/BSMA-006

2. Answer any *five* of the following in about **100** words each. Each question carries 2 marks.

 $2 \times 5 = 10$ 

- (a) Descriptive Research
- (b) Applied Research
- (c) Secondary Data
- (d) Face-to-face survey
- (e) Interval Scale
- (f) Sampling
- (g) Exploratory questionnaires
- (h) Research ethics
- Answer any four of the following questions in about 250 words each. Each question carries
   marks.
  - (a) What are the advantages and disadvantages of applied research?
  - (b) Explain the term 'Interview' and the categories of Interview formats.

- (c) Define survey research and different tools for conducting survey research.
- (d) Describe Convenience Sampling. Give examples of Convenience Sampling.
- (e) How would you handle the different personality types if you are made the moderator of a focus group?
- (f) Enlist the distinct stages in development of a questionnaire.
- (g) Explain briefly the components of Research Reports.
- (h) Why is consent form of the respondent important?
- 4. Answer any *one* question in about **500** words :

 $10 \times 1 = 10$ 

- (a) What are the steps involved in the process of research?
- (b) Explain Quantitative Research and Qualitative Research. What are the differences between qualitative research and quantitative research?