MANAGEMENT PROGRAMME (MP) Term-End Examination December, 2024

MS-94: TECHNOLOGY MANAGEMENT

Time: 3 Hours Maximum Marks: 100

Note: Attempt any five questions. All questions carry equal marks.

- 1. How does technology help in framing the overall strategies of a firm? Explain giving examples.
- 2. Write short notes on the following:
 - (a) Isoquants and factor substitution
 - (b) Extrapolation using exponential trend
- 3. Discuss the process of technology production and explain the steps involved in it.
- 4. Explain the factors underlying:
 - (a) Licensor Royalty Negotiations
 - (b) Licensee Royalty Negotiations

- 5. List and explain the stages which are commonly accepted in the technology absorption exercise. Give suitable examples to support your answer.
- 6. Discuss different incentives and support mechanisms adopted to encourage and promote industrial research.
- 7. What are the various institutional sources for technical manpower in India? Discuss giving examples.