

**DIPLOMA IN AGRICULTURAL  
COST MANAGEMENT (DACM)**

**Term-End Examination**

**December, 2025**

**BAM-006 : MANAGING FARMERS  
PRODUCERS ORGANIZATIONS**

*Time : 3 Hours*

*Maximum Marks : 100*

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**Note :** (i) Attempt any **five** questions.

(ii) All questions carry equal marks.

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1. Explain the need and strategic significance of FPOs. What are the differences between producers companies and co-operative societies ? 20
2. (a) What is the basic minimum qualification for farmers/group of farmers to join as a member of FPO ? Explain the organizational structure of FPO. 10

- (b) What are the different objectives of NAFED ? Explain the supporting role of NAFED for FPOs. 10
3. What is organisational design ? Explain the process, principles and outcomes of organisational design. 20
4. (a) What are the objectives and scope of One District One Product (ODOP) scheme ? Explain the benefits under PMFME scheme. 10
- (b) Describe the value chain of Commodity Specialised Approach (CSA). Write down the advantages and disadvantages of CSA. 10
5. Describe the elements, types and need for outcome evaluation for a business plan. 20
6. What is Human Resource Management ? Explain the need and functions of Human Resource Management. 20

[ 3 ]

7. What are the major activities taken by Sahyadri Farmers Producers Company Limited (SFPCL) ? Explain how the members get benefited from SFPCL. 20
8. Write short notes on the following :  $4 \times 5 = 20$
- (a) Cluster Based Business Organization (CBBO)
  - (b) Factors affecting Organisational Design
  - (c) Competitive Strategy
  - (d) Feasibility Assessment of FPO

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