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BEE-003

**ADVANCED CERTIFICATE IN
POWER DISTRIBUTION
MANAGEMENT
(ACPDM)**

**Term-End Examination
December, 2025**

**BEE-003 : MANAGEMENT OF POWER
DISTRIBUTION**

Time : 3 Hours

Maximum Marks : 100

Note : *Section A is compulsory. Answer any ten questions each from Section B and Section C.*

Section-A

1. State whether the following statements are True or False : 10×1=10
- (i) Increase in expenses is applied to credit an account.

- (ii) In horizontal organization, control is more due to decentralization.
- (iii) A project is a mission to be implemented within the constraints of time, quality and cost.
- (iv) To the receiver's mind, a communication gets tied up with the personality of the source. This is called Halo effect.
- (v) Net worth is defined as reserves and surpluses.
- (vi) Accounting Standard AS-6 deals with depreciating accounting.
- (vii) Primavera is a good tool for project management.
- (viii) Just-in-Time management is effective projective management.
- (ix) A horizontal merger occurs when two competitors combine.
- (x) A project costs ₹ 4,50,000. If uniform cash receipts expected is ₹ 90,000 per month, the payback period is 5 years.

Section-B

Note : Answer any *ten* questions. $10 \times 3 = 30$

2. How is development of customer index helpful ?
3. What do you understand by TQM ? Explain.
4. What is noise in Communication ?
5. Define 'Turnkey Contract'.
6. What is IRR of a project ?
7. Why informal channel of communication is called a grapevine ?
8. Define Accrued Income. Give some examples.
9. What are the organizational barriers in communication ?
10. Outline the reasons for change in an organization.
11. Differentiate between fixed and flexible budgets.
12. Outline the best practices utilities can adopt for managing customer complaints.
13. What are the methods for customer satisfaction measurement ?

Section-C

Note : Answer any *ten* questions. $10 \times 6 = 60$

14. "Writing effectively is essential in business communication." Elaborate this statement.
15. What is Budgeting ? What are the advantages and limitations of budgeting ?
16. Distinguish between 'Balance Sheet' and 'Profit & Loss Account'.
17. What is informal channel of communication ? Should managers rely on informed channels ?
18. How does the performance management system improve organizational culture ? Give suitable examples.
19. List down *five* differences between unit rate contract and turnkey contract.
20. What are the advantages and cost benefits of a substation monitoring system ?
21. What is meant by Operating Leverage and Financial Leverage ? Explain their utility.

22. Distinguish between Capital Expenditure and Revenue Expenditure.
23. Mention important factors which can improve motivation of employees of an organization.
24. Describe the management system concept with the help of an example.
25. Explain the process of investment evaluation in respect of financial analysis of project.

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