

No. of Printed Pages : 3

**MMPF-006**

**MASTER OF BUSINESS  
ADMINISTRATION/  
M. B. A. (BANKING AND FINANCE)  
(MBA/MBF)**

**Term-End Examination**

**December, 2025**

**MMPF-006 : MANAGEMENT OF FINANCIAL  
SERVICES**

*Time : 3 Hours*

*Maximum Marks : 100*

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**Note :** *Attempt any five questions. All questions carry equal marks.*

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1. Discuss the impact that technology has made on the financial services sector from the point of view of service providers and customers.

2. What are the different pre-issue activities undertaken by a Merchant Banker ?
3. Explain 'Credit Rating' and its salient features. Discuss the benefits of credit rating and the criticisms against it.
4. Explain the role of National Securities Depository Ltd. (NSDL) and the services provided by it.
5. Define 'Factoring' and discuss the terms and conditions of a factoring contract. What are the benefits of factoring services to the clients ?
6. How is Portfolio Management Service (PMS) different from the Management of Mutual Funds ? Discuss the working of PMS and the steps followed in the PMS process.

[ 3 ]

7. What do you understand by Unified Payments Interface (UPI) ? Discuss the UPI works and how person-to-person transaction takes place using UPI.
8. Write short notes on any **four** of the following :
- (a) Reputation Risk
  - (b) Credit Risk
  - (c) Money Market
  - (d) Venture Capital
  - (e) Leasing
  - (f) Financial Restructuring

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