

**BACHELOR'S DEGREE
PROGRAMME (BDP)
(B. A. PSYCHOLOGY)
Term-End Examination**

June, 2025

BPC-006 : SOCIAL PSYCHOLOGY

Time : 2 Hours

Maximum Marks : 50

Note : All Sections are compulsory.

Section—A

Note : Answer any two of the following questions in about 450 words each.

2×10=20

1. Explain the theories of self-presentation.
Describe the self-presentation tactics. 5+5
2. Explain collective behaviour and describe its types. 10

[2]

3. Describe the types and theories of attributions. 10
4. Define attitude and describe its properties. 10

Section—B

Note : Answer any **four** of the following questions in about **250** words each.

4×6=24

5. Explain cognitive dissonance in relation to attitude change. 6
6. Explain the formation of attitudes. 6
7. Discuss group 'as a whole' processes. 6
8. Describe crowd behavioural theory. 6
9. Elucidate the characteristic features of social norms. 6

Section—C

Note : Write short notes on the any **two** of following in about **100** words each. 2×3=6

10. Social Psychology and Anthropology. 3
11. Foot in the door phenomenon. 3
12. Types of roles and their salient features. 3

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