MASTER OF ARTS (ENTREPRENEURSHIP) (MAER) Term-End Examination

June, 2025

MER-011 : STARTUP INCUBATION AND BUSINESS ETHICS

Time: 3 Hours Maximum Marks: 100

Note: Attempt any five questions. All questions carry equal marks.

- 1. (a) "Startup is an entity that explores, creates and validates a scalable and profitable model". Elucidate this statement.
 - (b) Write short notes on any two of the following: $2\times 5=10$
 - (i) Funds of Funds for Startup (FFS)
 - (ii) Accelerator
 - (iii) Seed Capital Funding

- 2. Explain the kind of barriers which startups are facing in India. What measures are required to break these barriers?
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- 3. (a) What is a startup Ecosystem? Explain with the help of examples.
 - (b) "The Startup ecosystem management is driven by explicit goals and executed by policies, protocols and practices."Discuss.
- 4. Write short notes on any four of the following: $4\times 5=20$
 - (a) Angel Investor
 - (b) Principles of Business Incubation
 - (c) Private Business Incubators
 - (d) University Business Incubators
 - (e) Outreach Business Incubators
- 5. "Virtual incubators is the future of incubation." Discuss and explain how it is advantageous for new firms.

- 6. "To run a business, knowledge of taxation and accounting laws, IP laws and different kinds of labour laws is essential." Explain.20
- 7. How is Case study different from Biographical study? Explain any *one* Case study or Biographical study model used by successful startups. 10+10
- 8. What do you understand by venture capital? Explain the various stages of venture capital financing available to an entrepreneur.

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