

No. of Printed Pages : 3

**MMPC-001**

**MASTER OF BUSINESS  
ADMINISTRATION/MASTER OF  
BUSINESS ADMINISTRATION IN  
BANKING AND FINANCE  
(MBA/MBF)**

**Term-End Examination**

**June, 2025**

**MMPC-001 : MANAGEMENT FUNCTIONS AND  
ORGANISATIONAL PROCESSES**

*Time : 3 Hours*

*Maximum Marks : 100*

*(Weightage : 70%)*

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**Note :** Attempt any *five* questions. All questions carry equal marks.

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1. Briefly describe and discuss the impact of Human Relations approach on the evolution of management thought.

2. Explain the approach of scientific management to organizing and analyzing work.
3. “A manager has to inspire and influence his people to willingly work towards achieving the organisational objectives.” Elaborate.
4. Briefly discuss the importance of organisation structure and chart for an organisation. Identify the factors which influence the choice of a structure in an organisation.
5. Explain different channels of communication in an organisation and their effectiveness, citing examples.
6. Briefly discuss the importance of organisational culture and identify the trails of having a great organisational culture. What are the contributing factors which help in building sustainable organisational culture ?

7. What are the reasons for resistance to change in an organisation ? What kind of strategies needs to be done to overcome them ?
8. Briefly discuss the importance of controlling function in an organisation. Explain the process and essentials of having a good control system in an organisation.

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