# MANAGEMENT PROGRAMME (MP)

## Term-End Examination

June, 2025

#### **MS-43: MANAGEMENT CONTROL SYSTEMS**

Time: 3 Hours Maximum Marks: 100

(Weightage: 70%)

Note: Attempt any five questions. All questions carry equal marks.

1. Describe the nature and purpose of Management Control. Distinguish it from strategic planning and control and operational control.

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- 2. Describe the interface between strategies and management control. Explain the concept of Radical Performance Improvement (RPI) and discuss the role of Management Control Systems in facilitating RPI.
- 3. What is a 'Cost Centre'? Distinguish between engineered cost centre and managed/discretionary cost centre.
- 4. What do you understand by Profit Centre and Profit Decentralization? Describe the characteristics of an efficient profit centre. Discuss the benefits and limitations of profit decentralization.

### 5. Explain the following:

- (a) The G.E. performance measurement project
- (b) Balanced Score Card

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- 6. Discuss the objectives and characteristics of reward and compensation plans. Describe the total bonus plan and deferred compensation plan.
- 7. What is a non-profit organization? Describe its special characteristics. Discuss the focus areas on which management control system lays emphasis in non-profit organizations.
- 8. Describe the nature of projects and discuss the characteristics of project organization. Explain how these characteristics affect the control system design of a project.

