

**DIPLOMA IN AGRICULTURAL
COST MANAGEMENT**

(DACM)

Term-End Examination

June, 2026

**BAM-006 : MANAGING FARMERS
PRODUCERS ORGANIZATIONS**

Time : 3 Hours

Maximum Marks : 100

Note : (i) Attempt any **five** questions.

(ii) All questions carry equal marks.

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1. (a) What is producer organization ?
Explain the key functions of producer organizations. 10
 - (b) What are the key differences between producer companies and cooperative societies ? 10

2. What are the objectives of the Farm Sector Development Department (FSDD) ? Describe the supporting role and schemes of NABARD for FPOs. 20
3. Explain the challenges in promoting and managing FPOs and suggest the interventions to overcome them. 20
4. (a) Explain the different activities involved in the process of a focused group discussion. 10
(b) Describe the different stages of the group formation process. 10
5. Explain in detail the process of registration for a Farmers Producer Company (FPC). 20
6. (a) Describe the different situations affecting strategic directions of FPO. 10
(b) Discuss the different types of competitive strategies of FPO. 10
7. (a) What are the objectives and scope of One District One Product (ODOP) Scheme ? 10

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- (b) What is Human Resource Management ? Explain its need and functions. 10

8. Write short notes on the following : 5×4=20

- (a) NAFED
- (b) Small Farmers Agri-Business Consortium
- (c) Cluster-Based Business Organization
- (d) Benefits of capacity Building for FPOs
- (e) Leadership issues in FPOs

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