

**CERTIFICATE IN NGO
MANAGEMENT (CNM)
Term-End Examination
June, 2026**

BMS-002 : MANAGEMENT FUNCTIONS

Time : 2 Hours

Maximum Marks : 50

Note : (i) Attempt any *five* questions.

(ii) All questions carry equal marks.

1. What is a trust according to the Indian Trusts Act, 1882 ? Explain the process of registration of a trust. 10
2. Evaluate the significance of the Memorandum of Association in the governance of a society. 10
3. Differentiate between journal, ledger and a trial balance with the help of hypothetical example. 10

4. What do you understand by budgetary control ? State the advantages of budget preparation. 10
5. Explain the concept of marketing mix and discuss *two* of its important components in detail. 10
6. What is project management ? What are the factors which have been identified as crucial factors for the success of the project ? 10
7. What are the general guidelines for drafting a project proposal ? Illustrate with the help of an example. 10
8. Write short notes on any *two* of the following : 5 each
 - (a) Project life cycle
 - (b) Trust deed
 - (c) Fund-raising methods

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